



Faculty of Engineering
Department of Textile Engineering

Comparative Analysis of the Prices of Various
Garment Types

Course code: TE-4214 Course title: Project (Thesis)

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A thesis submitted in partial fulfillment of the requirements for the degree of

Bachelor of Science in Textile Engineering

Advance in Apparel Manufacturing Technology

LETTER OF APPROVAL

....., 2024

To

The Head

Department of Textile Engineering

Daffodil Smart City, Ashulia, Savar, Dhaka-1341

Subject: Approval of Thesis Report of B.Sc. in Textile Engineering Program.

Dear Sir,

Please be advised that the student with identification numbers 182-23-5390 and 182-23-5423 has submitted for final evaluation this project report entitled "Comparative Analysis of Pricing for Shorts, Pants, and Shorts." The entire report is compiled by conducting a thorough investigation and identifying gaps through critical analysis of empirical data, including all necessary components. The students actively participated in their project activities, and the report assumes a critical role in providing readers with a wealth of valuable information.

Therefore, it would be greatly grateful if you would please acknowledge the task report and reflect upon it for a definitive inspection.

Yours Sincerely



MD. Mominur Rahman

Assistant Professor

Department of Textile Engineering

Daffodil International University

ANNOUNCEMENT

We claim the information in this report has not previously been presented for evaluation in any official course of study, and that it is entirely our own work, with the exception of the instances in which we have included well documented references to the work of others. The inspector/overseer have the authority to revoke my thesis at any moment if we take any actions that would violate the first Declaration.

Name: Nazmus Sadat Ayon

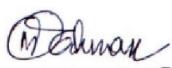
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This is to confirm that, to the best of my knowledge, the applicant's above statement is accurate.

Supervisor:



Md. Mominur Rahman

Assistant Professor

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ACKNOWLEDGEMENT

We have successfully finished our project report, "Comparative Analysis on Pricing for Shirts, Pants, and Shorts," thanks to Allah's unending kindness.

By then, we need to be grateful for the open path that our wonderful instructor, Md. Mominur Rahman, assistant professor in the textile engineering department at Daffodil International University, has provided by ourselves in terms of prescribed method and proposals to finish such endeavor. His astute appeal aids in the sensible path and attempts have made it feasible to carry out the task consistently.

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We are grateful to the Chairman, executive overseers, General Manager, Production Supervisor, and Chief of Administration for providing us with the opportunity to perform mechanical connections in the industrial facility and for extending an invitation to work in their own division.

Lastly, however, we are delighted to acknowledge our guardian for their approval, affection and support as well as all of our friends for their help and encouragement in getting the report done.

ABSTRACT

This research looks at the differences in price for 13 shirts, 3 pants, and 5 shorts within the same brands. It aims to compare the costs of these clothing items across different sizes, styles, and materials offered by the same manufacturers or retailers. The objective of this comparative study is to understand the pricing structure within a single brand for similar clothing items. By analyzing the cost differentials, consumers can evaluate whether the pricing is consistent across different products or if there are disparities that warrant consideration. The study involves collecting pricing data for the specified clothing items from a single brand. Researchers gather information on various sizes, styles, and materials available for each item, comparing their respective costs. Factors such as production costs, material quality, and brand positioning are analyzed to determine the pricing rationale behind each product variant.

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CHAPTER 1

INTRODUCTION

1.1 Context of the Research

In the clothing industry, pricing entails figuring out how much it costs to make an item of clothing overall, taking into account labor, materials, shipping, and other overhead. This procedure is essential for appropriately pricing clothing and taking orders, especially for exporters. Merchandisers are essential to the pricing process because they take profit margins, labor costs, and administrative costs into account. Accurate pricing requires a thorough understanding of every step of the production process and the expenses involved, as expenses might change based on things like fabric type and design of garment.

1.2 The study's objectives are to:

- Compute the costs of various garments;
- Compare various garment kinds; and
- Conduct costs analyses on shirts, pants, and T-shirts using order sheets.

1.3 Significance of the Research

Depending on your point of view, it will transmit different messages. Researchers, students, and laypeople can all view the report. Everything is addressed here, from development sheet analysis to a basic sample type. We complied with all rules and uploaded many legitimate papers. This report is a document that offers a plethora of data and insights that will help anyone understand the development sample of retailing in great detail. This thesis report will help a student comprehend the full process of developing a sample.

1.4 Limitation

- **Data Reliability and Availability:** It might be difficult to obtain complete, accurate, and cost-related data on a range of clothing kinds. Reliability of data is essential for making meaningful conclusions.
- **Business Variability:** The production techniques, supply chain configurations, and market dynamics of the apparel business are all varied. Simplifying complicated reality by extrapolating findings to the entire sector might be problematic.
- **Changing Market Conditions:** Over time, the applicability of the study's findings may be limited by abrupt changes in consumer tastes, the state of the global economy, or supply chain disruptions.
- **Comparative criteria:** It might be difficult to define uniform criteria for evaluating the costs of various clothing kinds. Measurement criterion variability may have an impact on how accurate cost comparisons are.
- **Time Restrictions:** It takes time to conduct an extensive comparison analysis, and thesis deadlines may be constrained. It's possible that the study missed small shifts in pricing procedures or long-term trends.
- **Industry Confidentiality:** Because they are worried about competition, some businesses could be reluctant to share comprehensive pricing information. This might lead to an inaccurate or distorted portrayal of the sector.

- **External Factors:** Unexpected disruptions (like pandemics) or changes in geopolitical events or regulations may have an influence on the sector and compromise the validity and application of the study's conclusions.
- **Subjectivity in Cost Allocation:** Cost allocation judgments made using pricing procedures are frequently arbitrary. Variations in accounting procedures between businesses may add bias into the research.
- **Limited Scope of Pricing Components:** The research may not cover the whole cost spectrum, instead concentrating on certain pricing components (such as labor and materials). This might result in a lack of awareness of overall price structures.
- **Range of Garment kinds:** The comparison's selected garment kinds might not fully include the range of goods available on the market. This could restrict how broadly the results can be applied.

For the study to remain credible and rigorous, these constraints must be acknowledged and openly addressed in the thesis. In the context of the study, researchers should be aware of these difficulties and work to minimize them as much as feasible.

CHAPTER 2

LITERATURE REVIEW

2.1 Concerning Costs:

One of the largest and most contentious businesses in the world today is the garment sector. Most developing countries have a garment industry of some kind. Two important aspects in the garment sector are consumption and cost. The ideas attire It's vital to comprehend expenses.

2.1.1 Pricing

The term "cost" refers to the quantitative figuring out the profit and loss of a product. Many people within the industry of RMG must put in an abundance of effort for accomplish a certain aim. In this fast-paced competition, every second matters when it comes to finishing the price for an RMG merchandiser—a process that is especially crucial when it comes to the flexible line. It significantly affects your likelihood of receiving orders and generating revenue in general. Product pricing in the apparel industry is essential for determining profit and loss. Precise assessment of product expenses is crucial for several enterprises, not only the apparel sector. If not, this kind of business won't last very long. Calculating profit and loss is unquestionably one of the most challenging tasks. Accurate evaluation of product costs is essential for many businesses, not only the clothing industry. A company of this type won't survive for very long if not. Without a doubt, determining a product's acceptable cost is one of the most difficult tasks.

2.2 The price of taking consideration

2.2.1 Direct expenses

A price that is directly associated with a company's output is called a direct cost. The materials, labor, and other costs involved in producing call for a product are known as direct costs.

2.2.2 Indirect Expense

Indirect costs are associated with this pricing approach and pertain to expenses they are not connected to manufacturing directly. The costs of rent, gas, electricity, telephone, and maintenance are examples of indirect expenses.

2.2.3 Profit

The discount might be somewhere between 12 and 20%, depending on the order and quantity. The amount of each style that the customer requests determines it.

2.2.4 Factors that are Affecting Pricing

Several factors can influence and affect pricing in various industries, including garment manufacturing. Here are key actors or elements that play a significant role in shaping pricing:

- **Raw Material Costs:** Fluctuations in the prices of raw materials, such as fabrics and trims, directly impact the overall production cost. Economic changes and supply chain disruptions can contribute to volatility.
- **Labor Costs:** The cost of labor, including wages and benefits, is a crucial factor in pricing. Changes in labor regulations, demand for skilled labor, or shifts in workforce productivity can affect overall expenses.
- **Overhead Costs:** Overhead costs, encompassing utilities, rent, and administrative expenses, impact the cost of production. Variations in these costs can influence the overall financial health of a manufacturing operation.
- **Technology and Automation:** Investments in technology and automation can impact pricing by altering the efficiency and productivity of the production process. Initial costs for technology adoption may be significant but can lead to long-term savings.
- **Currency Exchange Rates:** For businesses involved in international trade, fluctuations in currency exchange rates can affect the cost of imported materials or exported products. This adds an additional layer of complexity to pricing.
- **Regulatory Compliance:** Compliance with environmental, safety, and labor regulations can introduce additional costs. Changes in regulatory requirements may necessitate adjustments to manufacturing processes or the adoption of new technologies.
- **Market Demand and Competition:** Shifts in consumer demand or competitive pressures can influence pricing strategies. Businesses may need to adjust their pricing models to align with market trends and maintain competitiveness.
- **Economies of Scale:** The volume of production can impact costs. Economies of scale occur when larger production quantities lead to lower per-unit costs. Small-scale or custom production may have higher per-unit costs.
- **Supplier Relationships:** The choice of suppliers and the nature of supplier relationships can affect pricing. Reliable and cost-effective suppliers contribute to overall efficiency, while disruptions or changes in supplier terms can impact costs.
- **Innovation and Product Design:** Introducing innovative materials or design elements may affect costs. While innovation can lead to enhanced product value, it may also involve higher initial expenses.

- **Global Events and Disruptions:** Unexpected events, such as natural disasters, global health crises, or geopolitical tensions, can disrupt supply chains, impacting the availability and cost of materials.

Considering and managing these factors is crucial for businesses to develop accurate pricing models, make informed decisions, and navigate the dynamic landscape of production expenses in the garment industry or any other manufacturing sector.

2.2.5 Points to Think About Before Calculating

Fabrication: We can't accept a buyer's request until we have a better understanding of fabrication. The merchandiser is responsible for verifying the strong fabric source that was supplied and thereafter confirming the next fabric source after receiving the order.

Fabric color Find out how many colors you need for your order and what the color-to-quantity ratio is.

.

Quantity: Analyze the proportion between colors to amount and the overall number of colors required for your order.

Size Specification: The purchaser was given a sample. Prior to mass manufacture, the merchandiser verifies the clothing's size on the purchase order sheet twice.

Date of shipment: Talk with internal management and the buyer on the delivery date.

Test: A cost-benefit analysis of the clothing is necessary to ascertain how many.

Inspection: Find out from the buyer who examined the goods, and if it was examined by a third party, find out who would cover the costs.

2.2.6 System of Cost Exploration for Clothing:

Cost of Knitting/Weaving:

One major aspect of the consumption of knitted clothing is the fabric's GSM (Gram Square Meter). The cost of manufacture is affected by the kinds of machines, textiles, mixes, and properties used for the clothing's knit fabric. For woven clothing the Ends Per Inch (EPI) is taken into account. The system analysis of the four-level process model for clothing consumption. For instance, master data

- Fabric woven.

- Knit textile.
- Vibrancy.
- Employee expenditure.
- Color and Trims.
- Clothing Pricing
- Regular updates on production data.
- Real cost computation.

Master of Fabric

Fabrics may be weaved and knitted with this substance, as well as a mix of the two, in the textile sector. First, the system is updated with master data, which includes knitted and woven fabric, trimmings and accessories, used colors, and details about design.

Woven Fabric Master

The master gathers data about woven textiles, such as name, programming, measure, development, coloring, the printing process, completing, and length ratio. The fabric swatch can be kept in the form in a certain way.

☐	Color Code	Name	Pantone	Updated Date	Status	
☐	BL001	BLUE	003399	02-04-2014	ACTIVE	
☐	BL002	DEEP BLUE	0033FF	02-04-2014	ACTIVE	
☐	GR01	GREEN	009933	02-04-2014	ACTIVE	
☐	GR002	BOTTLE GREEN	008800	02-04-2014	ACTIVE	
☐	RED01	RED	CC0033	02-04-2014	ACTIVE	
☐	NAV01	NAVY BLUE	000088	02-04-2014	ACTIVE	
☐	PK01	PINK	FF33CC	01-04-2014	ACTIVE	
☐	OR01	ORANGE	FF8800	01-04-2014	ACTIVE	
☐	GRE01	GREY	CCCCCC	02-04-2014	ACTIVE	
☐	WH01	WHITE	FFFFFF	01-04-2014	ACTIVE	
☐	BLA01	BLACK	000000	02-04-2014	ACTIVE	
☐	SKY01	SKY BLUE	00CCFF	18-09-2014	ACTIVE	

Table No. 2.2.6The woven fabric master pricing evaluation system model is shown in.

Knitted Fabric Master

The yarn price, GSM, fabric name, and fabric code, width, Costs associated with knitting, dyeing, fabric dying weight reduction, and brushing charge, and printing fee are just a few of the details that Master collects on the cost of knitted fabric. The cloth swatch may be kept in the form using a certain technique.

Fabric code	GSM	Width	Yarn price	Knitting charger	Gauge cost	Dye cost	Weight cost		Print loss	Yarn margin	Dye fab cost
SJ001	180	20	180.00	192	5.00	3.94	0.00	00.0	3.94	10.24	409.76
DJ001	200	32	160.00	12.00	172.00	12.00	3.68	00.0	3.68	9.75	390.08

Knitted fabric master concept system design for cost analysis, Table No. 2.2.6 b

Specifics Trim Table

List of all Trimmings in Garments		List of Accessories Used in Garments	
1. Sewing Thread	11. Zipper	1. Hanger	14. Scotch tape
-Monofilament Thread	-Nylon Zipper	2. Hangtag	15. P.P Band
-Multifilament Thread	-Metal Zipper	3. Tissue paper	16. Inner Carton
-Textured Thread	-Plastic Zipper	4. Backboard	17. Outer carton
-Core spun Thread		5. Neck board	18. Iron seal
2. Button	12. Motif	6. Paper Band	19. Tarpaulin paper
3. Rivet	13. Shoulder pad	7. Pin/Clip	20. Carton Sticker
4. Lining	14. Hook & Loop	8. Tag pin	21. Safety sticker
5. Interlining	15. Twill tape	9. Poly bag	22. Arrow sticker
6. Stopper	16. Velcro tape	10. Elastic bag	23. Butterfly
7. Lace	17. Pon pom	11. Mini poly bag	24. Both side tape
8. Braid	18. Wadding	12. Collar stand	25. Plastic staple
9. Elastic	19. Ribbon	13. Gum tape	26. Barcode, UPC
10. Label -Main label -Size label -Care label			

Knitted fabric master concept system design for cost analysis, Table No. 2.2.6 c

2.2.7Some Accessories Cost



Proforma Invoice

Applicant: HA-MEEM GROUP Savar, Ashulia, Noroshingpur,Dhaka.			Proforma Invoice No:TEX56262295.3.362629 Date:11.11.2023		
Item No	Description	Unit	Quantity	Unit Price\$\$	Amount U\$\$
01	Woven Main with size label	Dozen	841.00	0.20	168.20
02	Woven Care label for bke	Dozen	866.00	0.15	129.00
03	Easy Care Tag	Dozen	839.00	0.15	125.85
04	Hang TAG	Dozen	839.00	0.16	134.24
05	Price Sticker	Dozen	842.25	0.10	126.34
06	Black safety pin	Dozen	140.16	1.20	14.02
07	Logo Gum TAG	Roll	80.00		96.00
		TOTAL	4447.41		
US Dollar Seven hundred Ninety-Four & Cents Fifty-Five Only					\$794.55

Table: 2.2.7Some accessories cost

CHAPTER 3

MATERIAL AND METHOD

3.1 The Shirt Cost Estimate

3.1.1 Pricing Estimate for fashion V24-CAMBOW1

Name of the buyer: WALMART [CHILE]

SUPPLIER: TIVOLI

Art:



FIG 3.1.1a Art in the V24 style-CAMBOW1

In FIG 3.1.1a shows an art whose style name is whose style name is v24-CAMBOW1, which is men's classic collar lines buttoned short sleeve shirt. In this item there is 90% cotton, 10% polyester stripe poplin, Weight: 150GSM

Measurement:

Measurement Point	Method	Extra Small (XS)	Small (S)	Medium (M)	Large (L)	Extra Large (XL)
Neck Circumference	Measure around base of neck	13-13.5"	14-14.5"	15-15.5"	16-16.5"	17-17.5"
Shoulder Width	Measure from edge of one shoulder to the other	15"	15.5"	16"	16.5"	17"
Chest/Bust	Measure around fullest part of chest/bust	30-32"	34-36"	38-40"	42-44"	46-48"
Waist	Measure around natural waistline	24-26"	26-28"	28-30"	32-34"	36-38"
Sleeve Length	Measure from shoulder seam to wrist bone	31"	32"	33"	34"	35"
Shirt Length	Measure from base of neck to bottom hem	26"	27"	28"	29"	30"

FIG 3.1.1b Measurement for fashion V24-CAMBOW1

3.1.1: Type V24-CAMBOW1 Pricing Chart

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$4.75

FIG: 3.1.1c pricing sheet for fashion v24-CAMBOW1

3.1.2 Pricing Estimate for fashion V24-CAMCAPP2

Buyer name: Wal-Mart[Chile]

Supplier: TIVOLI

Art :



FIG 3.1.2a Style-specific art V24-CAMCAPP2

In FIG 3.1.2a shows an art whose style name is whose style name is V24-CAMCAPP2, which is men's stripe denim classic collar buttoned short sleeve shirt. In this item there is 78% cotton, 21% polyester 1% spandex 6 oz denim, stripe denim.

Measurement

Measurement Point	Method	Extra Small (XS)	Small (S)	Medium (M)	Large (L)	Extra Large (XL)
Neck Circumference	Measure around base of neck	13-13.5"	14-14.5"	15-15.5"	16-16.5"	17-17.5"
Shoulder Width	Measure from edge of one shoulder to the other	15"	15.5"	16"	16.5"	17"
Chest/Bust	Measure around fullest part of chest/bust	30-32"	34-36"	38-40"	42-44"	46-48"
Waist	Measure around natural waistline	24-26"	26-28"	28-30"	32-34"	36-38"
Sleeve Length	Measure from shoulder seam to wrist bone	31"	32"	33"	34"	35"
Shirt Length	Measure from base of neck to bottom hem	26"	27"	28"	29"	30"

FIG 3.1.2b Measurement for fashion V24-CAMCAPP2

3.1.2: Type V24-CAMCAPP2 Pricing Chart

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$5.80

FIG: 3.1.2c pricing sheet for fashion V24-CAMCAPP2

3.1.3 Pricing Estimate for fashion V24-PANTSPORT1

Buyer name: Wal-Mart [chile]

Supplier: TIVOLI

Art :



FIG 3.1.2b Style-specific art V24-PANTSPORT1

In FIG 3.1.3a shows an art whose style name is whose style name is V24-CAMDENIMC1 , which is men's 2 front pocket with flaps classic collar buttoned long sleeve Denim shirt .In this item there is 100% cotton 6 oz denim, Indigo Color.

Measurement

Measurement Point	Method	Extra Small (XS)	Small (S)	Medium (M)	Large (L)	Extra Large (XL)
Neck Circumference	Measure around base of neck	13-13.5"	14-14.5"	15-15.5"	16-16.5"	17-17.5"
Shoulder Width	Measure from edge of one shoulder to the other	15"	15.5"	16"	16.5"	17"
Chest/Bust	Measure around fullest part of chest/bust	30-32"	34-36"	38-40"	42-44"	46-48"
Waist	Measure around natural waistline	24-26"	26-28"	28-30"	32-34"	36-38"
Sleeve Length	Measure from shoulder seam to wrist bone	31"	32"	33"	34"	35"
Shirt Length	Measure from base of neck to bottom hem	26"	27"	28"	29"	30"

FIG 3.1.3b Measurement for fashion V24-PANTSPORT1

3.1.2: Type V24-PANTSPORT1 Pricing Chart

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$6.00

FIG: 3.1.3c Pricing sheet for fashion V24-PANTSPORT1

3.1.4 Pricing Estimate for fashion V24-CAMDENIMC1

Buyer name: Wal-Mart [chile]

Supplier: TIVOLI

Art :



Style-specific art V24-CAMDENIMC1

In FIG 3.1.4a shows an art whose style name is whose style name is V24-CAMDENIMC1 ,which is men's 1 front pocket with classic collar buttoned long sleeve Denim shirt .In this item there is 100% cotton 6 oz denim, Indigo Color.

Measurement

Measurement Point	Method	Extra Small (XS)	Small (S)	Medium (M)	Large (L)	Extra Large (XL)
Neck Circumference	Measure around base of neck	13-13.5"	14-14.5"	15-15.5"	16-16.5"	17-17.5"
Shoulder Width	Measure from edge of one shoulder to the other	15"	15.5"	16"	16.5"	17"
Chest/Bust	Measure around fullest part of chest/bust	30-32"	34-36"	38-40"	42-44"	46-48"
Waist	Measure around natural waistline	24-26"	26-28"	28-30"	32-34"	36-38"
Sleeve Length	Measure from shoulder seam to wrist bone	31"	32"	33"	34"	35"
Shirt Length	Measure from base of neck to bottom hem	26"	27"	28"	29"	30"

FIG 3.1.4b Measurement for fashion V24-CAMDENIMC1

Table 3.1.4: Type Pricing Chart

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$5.50

FIG 3.1.4c Pricing sheet for fashion V24-CAMDENIMC1

3.1.5 Pricing Estimate type of V24- CAMHAWA3

Buyer name: Wal-Mart[Chile]

Supplier: TIVOLI

Art



FIG 3.1.5a Style-specific art V24- CAMHAWA3

In FIG 3.1.5a shows an art whose style name is whose style name is V24-CAMHAWA3 ,which is men's printed viscose resort collar buttoned short sleeve shirt .In this item there is 100% viscose printed.Weight:130 GSM

3.1.5 Pricing sheet for fashion V24-CAMHAWA3

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$3.90

FIG: 3.1.5c Pricing sheet for fashion V24-CAMHAWA3

3.1.6 Pricing Estimate for fashion CAMHAWA4

Buyer name: Wal-Mart [chile]

Supplier: TIVOLI

Art



FIG 3.1.6a Style-specific art CAMHAWA4

In FIG 3.1.6a shows an art whose style name is whose style name is V24-CAMHAWA4 ,which is men's printed viscose resort collar buttoned short sleeve shirt .In this item there is 100% viscose printed.Weight:130GSM

3.1.6 Pricing sheet for fashion CAMHAWA4

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$3.90

FIG: 3.1.6b Pricing sheet for fashion CAMHAWA4

3.1.7 Pricing Estimate for fashion V24-CAMLOCO

Buyer name: Walmart[chile]

Supplier:TIVOLI

Art



FIG 3.1.7a Style-specific art V24-CAMLOCO

In FIG 3.1.7a shows an art whose style name is whose style name is V24-CAMLOCO ,which is men's printed viscose resort collar buttoned short sleeve shirt .In this item there is 100% viscose printed.Weight:130 GSM

3.1.7 Pricing sheet for fashion V24-CAMLOCO

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$3.90

FIG: 3.1.7b Pricing sheet for fashion V24-CAMLOCO

3.1.8 Pricing Estimate for fashion V24-CAMROMBO

Buyer name: Walmart [chile]

Suppliers: TIVOLI

Art



FIG 3.1.8a Style-specific art V24-CAMROMBO

In FIG 3.1.8a shows an art whose style name is whose style name is V24-CAMROMBO ,which is men's printed viscose resort collar buttoned short sleeve shirt .In this item there is 100% viscose printed.Weight:130 GSM

3.1.8 Pricing sheet for fashion: V24-CAMROMBO

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$3.90

FIG: 3.1.8b Pricing sheet for fashion: V24-CAMROMBO

3.1.9 Pricing Estimate for fashion V24-CAMSAND

Buyer name: Wal-Mart[chile]

Suppliers:TIVOLI

Art



FIG 3.1.9a Style-specific art V24-CAMSAND

In FIG 3.1.9a shows an art whose style name is whose style name is V24-CAMSAND ,which is men's printed viscose resort collar buttoned short sleeve shirt .In this item there is 100% viscose printed.Weight:130 GSM

3.1.9 Pricing Sheet for fashion V24-CAMSAND

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$3.90

FIG: 3.1.9 Pricing Sheet for fashion V24-CAMSAND

3.1.10 Pricing Estimate for fashion V24-CAMTRIBE3

Buyer name: Wal-Mart[chile]

Supplier: TIVOLI

Art



FIG 3.1.10a Style-specific art V24-CAMTRIBE3

In FIG 3.1.10a shows an art whose style name is whose style name is V24-CAMSAND ,which is men's printed viscose resort collar buttoned short sleeve shirt .In this item there is 100% viscose printed.Weight:130GSM

3.1.10 Pricing sheet for fashion V24-CAMTRIBE3

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$3.90

FIG: 3.1.10 Pricing sheet for fashion V24-CAMTRIBE3

3.1.11 Pricing Estimate for fashion V24-CAMTRIBE1

Buyer name: Wal-Mart[chile]

Supplier: TIVOLI

Art



FIG 3.1.11a Style-specific art V24-CAMTRIBE1

In FIG 3.1.11a shows an art whose style name is whose style name is V24-CAMTRIBE1, which is men's printed Cotton/Linen resort collar buttoned short sleeve shirt. In this item there is 57% Cotton, 43% Linen printed. Weight: 150 GSM

3.1.11 Pricing sheet for fashion V24-CAMTRIBE1

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$5.70

FIG:3.1.11pricing sheet for fashion V24-CAMTRIBE1

3.1.12 Pricing Estimate for fashion V24-CAMSUM1

Buyer name: Walmart[chile]

Art



FIG 3.1.12a Style-specific art V24-CAMSUM1

In FIG 3.1.12a shows an art whose style name is whose style name is V24-CAMSUM1 ,which is men's Cotton short sleeve shirt .In this item there is 100% Cotton Poplin.Weight:180 GSM

3.1.12 Pricing Sheet for fashion V24-CAMSUM1

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$4.70

FIG: 3.1.12 Pricing sheet for fashion V24-CAMSUM1

3.1.13 Pricing Estimate for fashion V24-CAMLINEN1

Buyer name: Wal-Mart[chile]

Supplier: TIVOLI

Art



FIG 3.1.13a Style-specific art V24-CAMLINEN1

In FIG 3.1.13a shows an art whose style name is whose style name is V24-CAMLINEN1 ,which is men's Polyester long sleeve shirt .In this item there is 100% Polyester Poplin.Weight:140-150 GSM.

3.1.13 Pricing sheet for fashion V24-CAMLINEN1

Basic Trims	Unit Cost (USD)	Description	Packing Cost (USD)	FOB (USD)
Buttons	\$0.10	Plastic buttons, 4-hole, 15mm	\$0.02	\$0.12
Zippers	\$0.50	Metal zipper, 8-inch	\$0.05	\$0.55
Labels	\$0.05	Woven clothing labels	\$0.01	\$0.06
Thread	\$0.02	Polyester sewing thread, per yard	\$0.01	\$0.03
Elastic	\$0.20	Braided elastic, per meter	\$0.03	\$0.23
Interfacing	\$0.30	Fusible woven interfacing, per yard	\$0.05	\$0.35
Packaging	-	Packaging materials	\$0.10	\$0.10
Labor	-	Manufacturing cost per unit	-	\$1.50
Overheads	-	Indirect costs (utilities, etc.)	-	\$1.00
Shipping	-	Shipping costs	-	\$0.50
Total Cost	-	Total cost per unit	-	\$4.40

FIG: 3.1.13b Pricing sheet for fashion V24-CAMLINEN1

3.2 Pricing Estimate for Pant

3.2.1 Pricing Estimate for fashion: V24-JEAGREY

Buyer name: Wal-Mart[Chile]

Supplier: TIVOLI

Art :

A	B	C	D	E	F	G	H	I	J	K	L	M	N	O	P	Q	R	S	T	U	V	W	X	Y	Z	AA	AB	AC		
株式会社アイディー		シーズン							様		サンプルオーダー日		生産オーダー日		納期		2/25/2024 SHIP													
		2023		SS																										
									品番			サンプル品番04-151		品名	カッラギスリムフィットチノパン															
									生地表	C/PUストレッチカッラギ				混率	C/PU 99/1															
										C/PU Stretch Slim Katsuragi Pants				混率	99 % Cotton ,1 % PU															
														混率																
														混率																
														混率																
														混率																
														混率																
														混率																
														混率																
									検品 検針会社				検査基準		不要															
									サイズ指示		XS	S	M	L	XL															
									A	総丈 Total Length	100	102	104	106	108															
									B	股上 Rise	23	24	25	26	27															
									C	前股くり Front crotch	23	24	25	26	27															
									D	後股くり Back crotch	34	35	36	37	38															
									E	股下 Inseam	77	78	79	80	81															
									F	ウエスト Waist	73	76	78	83	86															
									G	ウエスト(EXTEND)																				
									H	ヒップ Hip	88	92	96	100	104															
									I	わたり Across	27	28	30	31	32															
									J	膝巾 Knee width	17	17	18	19	19															
									K	裾巾 Hem	15	16	17	17.5	18															
									L																					
									M																					
									N	腰ベルト巾 Belt Width	4	4	4	4	4															
									O	後ヨーク巾(C.B)	4	4	4	4	4	Back Yoke Width C.B														
									P	後ヨーク巾(脇)	2.5	2.5	2.5	2.5	2.5	Back Yoke Width Seam														
									Q	後ポケット巾	15.5	15.5	15.5	15.5	15.5	Back Pocket Width														
									R	後ポケット丈	17	17	17	17	17	Back Pocket Height														
									S	Front ZIP丈	12	12	12	12	12	Front Zipper Length														
									T																					
									U																					
									カラー別指示		1col		2col		3col		4col		5col											
									カラー名称																					
									生地色																					
									スレキ																					
									YKKファスナー(金黒止め#3)																					



←ネオバボタンサンプルと同じ

NEOBAR BUTTON.Should same as sample



←YKKファスナーサンプルと同じ

YKK zipper-same as sample



←リベットサンプルと同じ

Rivet-same as sample

FIG 3.2.1a Style-specific art V24-JEAGREY

In FIG 3.2.1a shows an art whose style name is V24-JEAGREY. Which is men's 5 pocket stretch denim Jeans. In this item there is 99% cotton 1% spandex slub denim 10 oz BW, Light grey or Black denim.

3.2.1 Pricing Sheet for fashion: V24-JEAGREY

	A	B	C	D	E	F	G
7	PARTICULARS	CUT WIDTH	Unit price/yd		CONSUMPTION / PC	TOTAL	COMMENTS
8	FABRICATIONS - Body	56"	\$ 2.00		1.620	\$ 3.240	
9	Pocketing	TC- WHITE	\$ 0.60		0.200	\$ 0.120	
10							
11	TTL FABRIC COST					\$ 3.360	
12							
13	ACCESSORIES:	ITEM #	SUPPLIER	UNIT PRICE	QTY	TOTAL	
14	Main Label			\$0.020	1	\$0.021	
15	Care Label			\$0.020	1	\$0.021	
16	SIZE LABEL			\$0.010	1	\$0.010	
17	METAL SHANK			\$0.035	1	\$0.036	
18	RIVETS			\$0.014	6	\$0.087	
19	PUPATCH			\$0.050	1	\$0.052	
20	Joker tag w/RFID			\$0.072	1	\$0.074	
21	Thread			\$0.100	1	\$0.103	
22	Front Fly Zipper			\$0.130	1	\$0.134	
23	Plastic button			\$0.015		\$0.000	
24	Hanger			\$0.100	1	\$0.103	
25							
26							
27	TOTAL ACC COST W/3%					\$ 0.640	
28	PACKING COST:						
29	CARTON/POLY			\$0.1200	1	\$0.124	
30	TOTAL PACKING					\$0.124	
31							
32	CM			\$1.00	1	\$ 1.000	
33	WASH:	LT GREY AS SWATCH		0.4	1	\$ 0.400	
34	GARMENTS TEST					\$ 0.05	
35	Total	FACTORY:				\$ 5.57	
36	OVERHEAD 5%					\$ 0.28	
37	TOTAL FOB					\$ 5.85	

FIG: 3.2.1b Pricing Sheet for fashion: V24-JEAGREY

3.2.3 Pricing Estimate for fashion: V24-PANTSPORT

Buyer name: Wal-Mart [Chile]

Supplier: TIVOLI

Art :



FIG 3.2.3 Style-specific art V24-PANTSPORT

In FIG 3.2.3a shows an art whose style name is whose style name is V24-PANTSPORT .Which is men's 5 pocket stretch denim Jeans. In this item there is 99% cotton 1% spandex slub denim 10 oz BW,Indigo color.

3.2.3 Pricing Sheet for fashion V24-PANTSPORT

	A	B	C	D	E	F	G
1	DATE:	12-Oct-23		DEPT:	23		
2	FTY:			SEASON:	SUMMER 24		
3	STYLE DESCRIPTION :	Men's chin stretch twill Pant		FAB NAME :	98% COTTON 2% SPANDEX		
4	STYLE NUMBER:	V24-PANTSPORT1		ORDER QTY:	5,000		
5							
6							
7	PARTICULARS	CUT WIDTH	Unit price/yd		CONSUMPTION / PC	TOTAL	COMMENTS
8	FABRICATIONS - Body	56"	\$ 2.00		1.550	\$ 3.100	
9	Pocketing	TC- WHITE	\$ 0.60		0.450	\$ 0.270	
10							
11	TTL FABRIC COST					\$ 3.370	
12							
13	ACCESSORIES:	ITEM #	SUPPLIER	UNIT PRICE	QTY	TOTAL	
14	Main Label			\$0.020	1	\$0.021	
15	Care Label			\$0.020	1	\$0.021	
16	SIZE LABEL			\$0.010	1	\$0.010	
17	Joker tag w/RFID			\$0.072	1	\$0.074	
18	Thread			\$0.100	1	\$0.103	
19	Front Fly Zipper			\$0.130	1	\$0.134	
20	Plastic button			\$0.015	1	\$0.015	
21	Hanger			\$0.100	1	\$0.103	
22							
23							
24	TOTAL ACC COST W/3%					\$ 0.481	
25	PACKING COST:						
26	CARTON/POLY			\$0.1200	1	\$0.124	
27	TOTAL PACKING					\$0.124	
28							
29	CM			\$1.25	1	\$ 1.250	
30	WASH:	GARMENT WASH		0.166	1	\$ 0.166	
31	GARMENTS TEST					\$ 0.05	
32	Total	FACTORY:				\$ 5.44	
33	OVERHEAD 5%					\$ 0.27	
34	TOTAL FOB					\$ 5.71	
35							
36							
37							
38							
39							
40							
41							
	V24-PANTSPORT1	V24-JEALTBUEAC	V24-JEAGREY	V24-SHORTDEN1	V24-SHORTCOLOR3	V24-SHORTCOLOR3	V24-SHORTCOLOR3

FIG: 3.2.3b Pricing Sheet for fashion V24-PANTSPORT

3.3 Pricing Estimate for Shorts

3.3.1 Pricing Estimate for fashion V24-SHORTCOLOR3

Buyer name: Wal-Mart[chile]

Supplier: TIVOLI

Art :



FIG 3.3.1a Style-specific art V24-SHORTCOLOR3

In FIG 3.3.1a shows an art whose style name is whose style name is V24-SHORTCOLOR3 .Which is men's 5 pocket stretch twill short pant with roll up hemp. In this item there is 98% cotton 2% spandex stretch twill with light peach.Weight:280GSM.

3.3.1 Pricing Sheet for fashion V24-SHORTCOLOR3

PARTICULARS	CUT WIDTH	Unit price/yd		CONSUMPTION / PC	TOTAL	COMMENTS
FABRICATIONS - Body	56"	\$ 2.00		1.000	\$ 2.000	
Pocketing	TC- WHITE	\$ 0.60		0.200	\$ 0.120	
TTL FABRIC COST					\$ 2.120	
ACCESSORIES:	ITEM #	SUPPLIER	UNIT PRICE	QTY	TOTAL	
Main Label			\$0.020	1	\$0.021	
Care Label			\$0.020	1	\$0.021	
SIZE LABEL			\$0.010	1	\$0.010	
METAL SHANK			\$0.035	1	\$0.036	
RIVETS			\$0.014	5	\$0.072	
PUPATCH			\$0.050	1	\$0.052	
Joker tag w/RFID			\$0.072	1	\$0.074	
Thread			\$0.100	1	\$0.103	
Front Fly Zipper			\$0.130	1	\$0.134	
Plastic button			\$0.015		\$0.000	
Hanger			\$0.100	1	\$0.103	
TOTAL ACC COST W/3%					\$ 0.625	
PACKING COST:						
CARTON/POLY			\$0.1200	1	\$0.124	
TOTAL PACKING					\$0.124	
CM			\$1.00	1	\$ 1.000	
WASH:			0.2	1	\$ 0.200	
GARMENTS TEST					\$ 0.05	
Total	FACTORY:				\$ 4.12	
OVERHEAD 5%					\$ 0.21	
TOTAL FOB					\$ 4.32	

FIG: 3.3.1b Pricing Sheet for fashion V24-SHORTCOLOR3

3.3.2 Pricing Estimate for fashion: V24-SHORTDEN1

Buyer name: Wal-Mart[Chile]

Supplier: TIVOLI

Art :



FIG 3.3.1a Style-specific art V24-SHORTDEN1

In FIG 3.3.1a shows an art whose style name is V24-SHORTDEN1. Which is men's 5 pocket stretch twill short pant with roll up hem. In this item there is 99% cotton 1% spandex slub denim 9 or 6.5 oz BW, Indigo color.

3.3.2 Pricing Sheet for fashion: V24-SHORTDEN1

TTL FABRIC COST					\$ 2.220	
ACCESSORIES:	ITEM #	SUPPLIER	UNIT PRICE	QTY	TOTAL	
Main Label			\$0.020	1	\$0.021	
Care Label			\$0.020	1	\$0.021	
SIZE LABEL			\$0.010	1	\$0.010	
METAL SHANK			\$0.035	1	\$0.036	
RIVETS			\$0.014	5	\$0.072	
PUPATCH			\$0.050	1	\$0.052	
Joker tag w/RFID			\$0.072	1	\$0.074	
Thread			\$0.100	1	\$0.103	
Front Fly Zipper			\$0.130	1	\$0.134	
Plastic button			\$0.015		\$0.000	
Hanger			\$0.100	1	\$0.103	
TOTAL ACC COST W/3%					\$ 0.625	
PACKING COST:						
CARTON/POLY			\$0.1200	1	\$0.124	
TOTAL PACKING					\$0.124	
CM			\$1.00	1	\$ 1.000	
WASH:			0.5	1	\$ 0.500	
GARMENTS TEST					\$ 0.05	
Total	FACTORY:				\$ 4.52	
OVERHEAD 5%					\$ 0.23	
TOTAL FOB					\$ 4.74	

FIG: 3.3.2b Pricing Sheet for fashion: V24-SHORTDEN1

3.3.3 Pricing Estimate for fashion: V24SHORTTEL1

Buyer name: Wal-Mart Chile

Supplier: TIVOLI

Art :



FIG 3.3.3a Style-specific art V24-SHORTTEL1

In FIG 3.3.3a shows an art whose style name is whose style name is V24- SHORTTEL1. Which is men's linen cotton elastic waist with drawstring short zip fly. In this item there is 55% Linen 45% cotton. Weight: 160 GSM.

3.3.3 Pricing Sheet for fashion: V24SHORTTEL1

STYLE NUMBER:	V24-SHORTTELA1		ORDER QTY:	5,000		
PARTICULARS	CUT WIDTH	Unit price/yd		CONSUMPTION / PC	TOTAL	COMMENTS
FABRICATIONS - Body	56"	\$ 2.00		0.900	\$ 1.800	
Pocketing	TC- WHITE	\$ 0.60		0.200	\$ 0.120	
TTL FABRIC COST					\$ 1.920	
ACCESSORIES:	ITEM #	SUPPLIER	UNIT PRICE	QTY	TOTAL	
Main Label			\$0.020	1	\$0.021	
Care Label			\$0.020	1	\$0.021	
SIZE LABEL			\$0.010	1	\$0.010	
ELASTIC			\$0.070	1	\$0.072	
D'CORD			\$0.120	1	\$0.124	
PUPATCH			\$0.050		\$0.000	
HANGTAG/Joker tag w/RFID			\$0.072	1	\$0.074	
Thread			\$0.100	1	\$0.103	
Front Fly Zipper			\$0.130	1	\$0.134	
Plastic button			\$0.015	1	\$0.015	
Hanger			\$0.100	1	\$0.103	
TOTAL ACC COST W/3%					\$ 0.677	
PACKING COST:						
CARTON/POLY			\$0.1200	1	\$0.124	
TOTAL PACKING					\$0.124	
CM			\$1.00	1	\$ 1.000	
WASH:			0.08	1	\$ 0.080	
GARMENTS TEST					\$ 0.05	
Total	FACTORY:				\$ 3.85	
OVERHEAD 5%					\$ 0.19	
TOTAL FOB					\$ 4.04	

FIG: 3.3.3b Pricing Sheet for fashion: V24SHORTTEL1

3.3.4 Pricing Estimate for fashion: V24-TBEACH1

Buyer name: Wal-Mart Chile

Supplier: TIVOLI

Art :



FIG 3.3.4a Style-specific art V24-TBEACH1

In FIG 3.3.4a shows an art whose style name is whose style name is V24- TBEACH1. Which is men's swim short .In this item there is 100% polyester micro fiber printed block pattern.Weight:110-120GSM.Nerd orange oriented.

3.3.4 Pricing Sheet for fashion: V24-TBEACH1

DATE:	12-Oct-23		DEPT:	23	
FTY:			SEASON:	SUMMER 24	
STYLE DESCRIPTION :	SWIM Short		FAB NAME :	100% POLYESTER	
STYLE NUMBER:	V24-TBEACH1/TBGRECA1/TBFLORES		ORDER QTY:	5,000	
PARTICULARS	CUT WIDTH	Unit price/yd	CONSUMPTION / P	TOTAL	COMMENTS
FABRICATIONS - Body	56"	\$ 1.00	0.900	\$ 0.900	
MESH		\$ 0.40	0.500	\$ 0.200	
TTL FABRIC COST				\$ 1.100	
ACCESSORIES:	ITEM #	SUPPLIER	UNIT PRICE	QTY	TOTAL
Main Label			\$0.020	1	\$0.021
Care Label			\$0.020	1	\$0.021
SIZE LABEL			\$0.010	1	\$0.010
ELASTIC			\$0.070	1	\$0.072
D'CORD			\$0.120	1	\$0.124
PUPATCH			\$0.050		\$0.000
HANGTAG/Joker tag w/RFID			\$0.072	1	\$0.074
Thread			\$0.100	1	\$0.103
Front Fly Zipper			\$0.130		\$0.000
Plastic button			\$0.015		\$0.000
Hanger			\$0.100	1	\$0.103
TOTAL ACC COST W/3%				\$ 0.527	
PACKING COST:					
CARTON/POLY			\$0.1200	1	\$0.124
TOTAL PACKING				\$0.124	
CM			\$1.00	1	\$ 1.000
WASH:			0.08	1	\$ 0.080
GARMENTS TEST					\$ 0.05
Total	FACTORY:			\$ 2.88	
OVERHEAD 5%				\$ 0.14	
TOTAL FOB				\$ 3.03	

FIG: 3.3.4b Pricing Sheet for fashion: V24-TBEACH1

3.3.5 Pricing Estimate for fashion: V24-TBFLORES

Buyer name: Wal-Mart [Chile]

Supplier: TIVOLI

Art :



FIG 3.3.5a Style-specific art V24-TBFLORES

In FIG 3.3.5a shows an art whose style name is whose style name is V24-TBFLORES .Which is men's swim short .In this item there is 100% polyester micro fiber printed block pattern.Weight:110-120GSM.Nerd orange oriented.

3.3.5 Pricing Sheet for fashion: V24-TBFLORES

DATE:	12-Oct-23		DEPT:	23	
FTY:			SEASON:	SUMMER 24	
STYLE DESCRIPTION :	SWIM Short		FAB NAME :	100% POLYESTER	
STYLE NUMBER:	V24-TBEACH1/TBGRECA1/TBFLORES		ORDER QTY:	5,000	
PARTICULARS	CUT WIDTH	Unit price/yd	CONSUMPTION / P	TOTAL	COMMENTS
FABRICATIONS - Body	56"	\$ 1.00	0.900	\$ 0.900	
MESH		\$ 0.40	0.500	\$ 0.200	
TTL FABRIC COST				\$ 1.100	
ACCESSORIES:	ITEM #	SUPPLIER	UNIT PRICE	QTY	TOTAL
Main Label			\$0.020	1	\$0.021
Care Label			\$0.020	1	\$0.021
SIZE LABEL			\$0.010	1	\$0.010
ELASTIC			\$0.070	1	\$0.072
D'CORD			\$0.120	1	\$0.124
PUPATCH			\$0.050		\$0.000
HANGTAG/Joker tag w/RFID			\$0.072	1	\$0.074
Thread			\$0.100	1	\$0.103
Front Fly Zipper			\$0.130		\$0.000
Plastic button			\$0.015		\$0.000
Hanger			\$0.100	1	\$0.103
TOTAL ACC COST W/3%				\$ 0.527	
PACKING COST:					
CARTON/POLY			\$0.1200	1	\$0.124
TOTAL PACKING				\$0.124	
CM			\$1.00	1	\$ 1.000
WASH:			0.08	1	\$ 0.080
GARMENTS TEST					\$ 0.05
Total	FACTORY:			\$ 2.88	
OVERHEAD 5%				\$ 0.14	
TOTAL FOB				\$ 3.03	

FIG: 3.3.5b Pricing Sheet for fashion: V24-TBFLORES

3.3.6 Pricing Estimate for fashion: V24-TBGRECA1

Buyer name: Walmart Chile

Supplier: TIVOLI

Art :



FIG 3.3.6a Style-specific art V24-TBGRECA1

In FIG 3.3.6a shows an art whose style name is whose style name is V24-TBFLORES .Which is men's swim short .In this item there is 100% polyester micro fiber printed block pattern.Weight:110-120GSM.Nerd orange oriented.

3.3.6Pricing Sheet for fashion: V24-TBGRECA1

DATE:	12-Oct-23		DEPT:	23	
FTY:			SEASON:	SUMMER 24	
STYLE DESCRIPTION :	SWIM Short		FAB NAME :	100% POLYESTER	
STYLE NUMBER:	V24-TBEACH1/TBGRECA1/TBFLORES		ORDER QTY:	5,000	
PARTICULARS	CUT WIDTH	Unit price/yd	CONSUMPTION / P	TOTAL	COMMENTS
FABRICATIONS - Body	56"	\$ 1.00	0.900	\$ 0.900	
MESH		\$ 0.40	0.500	\$ 0.200	
TTL FABRIC COST				\$ 1.100	
ACCESSORIES:	ITEM #	SUPPLIER	UNIT PRICE	QTY	TOTAL
Main Label			\$0.020	1	\$0.021
Care Label			\$0.020	1	\$0.021
SIZE LABEL			\$0.010	1	\$0.010
ELASTIC			\$0.070	1	\$0.072
D'CORD			\$0.120	1	\$0.124
PUPATCH			\$0.050		\$0.000
HANGTAG/Joker tag w/Rfid			\$0.072	1	\$0.074
Thread			\$0.100	1	\$0.103
Front Fly Zipper			\$0.130		\$0.000
Plastic button			\$0.015		\$0.000
Hanger			\$0.100	1	\$0.103
TOTAL ACC COST W/3%				\$ 0.527	
PACKING COST:					
CARTON/POLY			\$0.1200	1	\$0.124
TOTAL PACKING				\$0.124	
CM			\$1.00	1	\$ 1.000
WASH:			0.08	1	\$ 0.080
GARMENTS TEST					\$ 0.05
Total	FACTORY:			\$ 2.88	
OVERHEAD 5%				\$ 0.14	
TOTAL FOB				\$ 3.03	

FIG: 3.3.6Pricing Sheet for fashion: V24-TBGRECA1

CHAPTER 4

RESULT & DISCUSSION

+

4.1 Analysis of pricing for Shirts

Pictures	BRAND	Fabr Color /Wash		Fabrication		Size Range	FOB/Pc+H2H2:O16
		COLOR	Wash	CODE	DESCRIPTION		
	NOBO	WHITE LT BLUE	GARMENTS WASH ONLY	TBA	90% Cotton 10% Polyester stripe poplin Weight : 150 GSM	S-2XL	\$4.75
	NOBO	White/Indigo stripe	Heavy enzyme as per buyer target	TBA	78% Cotton 21% polyester 1% spandex 6 oz denim Stripe denim	S-2XL	\$5.80
	725 ORIGINAL	BLACK/INDIGO	Grey wash as buyer target	TBA	100% Cotton 6 OZ slub DENIM Black/Indigo color	S-2XL	\$6.00
	NOBO	INDIGO	Light wash as buyer target	TBA	100% Cotton 6 OZ DENIM Indigo color	S-2XL	\$5.50
	725 ORIGINAL	GREEN PRINTED	NO NEED	TBA	100% Viscose printed. Weight : 130 gsm	S-2XL	\$3.90
	725 ORIGINAL	BLUE PRINTED	NO NEED	TBA	100% Viscose printed. Weight : 130 gsm	S-2XL	\$3.90

Comparative Analysis of the Prices of Various Garment Types

	725 ORIGINAL	BLACK PRINTED	NO NEED	TBA	100% Viscose printed. Weight : 130 gsm	S- 2XL	\$3.90
	725 ORIGINAL	ECRU PRINTED	NO NEED	TBA	100% Viscose printed. Weight : 130 gsm	S- 2XL	\$3.90
	725 ORIGINAL	SAND PRINTED	NO NEED	TBA	100% Viscose printed. Weight : 130 gsm	S- 2XL	\$3.90
	NOBO	BLACK WHITE PRINTED	NO NEED	TBA	100% Viscose printed. Weight : 130 gsm	S- 2XL	\$3.90
	NOBO	BLACK GREEN	GARMENTS WASH ONLY	TBA	57% Cotton 43% Linen printed Weight 150 Gsm	S- 2XL	\$5.70
	NOBO	GREEN	GARMENTS WASH ONLY	TBA	100% Cototn POPLIN Weight 180 Gsm	S- 2XL	\$4.70
	NOBO	DK GREEN	GARMENTS WASH ONLY	TBA	100% Polyester POPLIN Weight 140-150 Gsm	S- 2XL	\$4.40

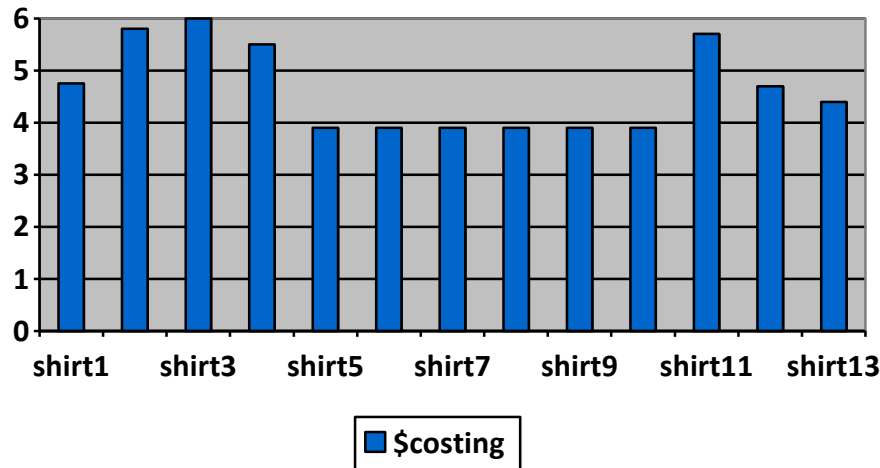


FIG: 4.1Diagram for shirts

Whether you work as a barista or as a businessman, there are several shirts that every guy should own. Certain looks, such as casual chambray and Oxford button-down shirts, are meant for specific events and seasons and may be styled in a multitude of ways. Each shirt is unique in both its components and price. We discuss parts and pricing in this chapter. As an illustration:

- The 1st shirt has 4.75\$
- The 2nd shirt has 5.80\$.
- 3rd shirt has a 6.00 .
- 4th shirt has 5.50 FOB
- 5th shirt has 3.9\$ FOB
- From 6th to 10th the FOB is similar which is 3.90\$
- 11th shirt has 5.70\$ FOB
- 12th shirt has 4.70 FOB
- 13th shirt has 4.40 FOB

4.2 Analysis of pricing for Pants

Pictures	BRAND	Fabr Color /Wash		Fabrication		Size Range	FOB/Pc
		COLOR	Wash	CODE	DESCRIPTION		
	725 ORIGINAL	1.Grey or 2.Black	Light grey No dry process	TBA	99% Cotton 1% spandex slub denim 10 oz BW Light grey or Black denim	S-2XL	\$6.40
	725 ORIGINAL	Indigo	Light blue No dry process	TBA	99% Cotton 1% spandex slub denim 10 oz BW Indigo color	S-2XL	\$6.40
	BOULEVARD	BEIGE	Garments wash	TBA	98% Cotton 2% spandex Stretch twill with light peach Weight : 280 GSM Beige color	S-2XL	\$6.20

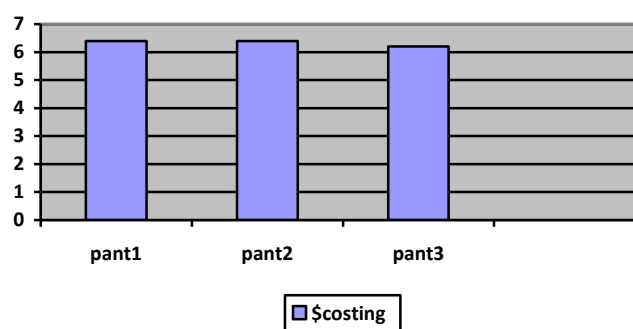


FIG: 4.2 Diagram for pants

Differences among pants have been demonstrated. One of the most well-liked clothing items in the textile business is the pant. The majority of items are basics that every man and woman should own. All around the world, jeans are quite popular. There are several specifics that vary in price throughout pants.

In this chapter, we discuss costs and pieces because every pair of pants has unique components and pricing. As an illustration: The cost of the components and accessories varies depending on the pants, and the FOB varies as well. For example, the FOB for Pant 1 is \$6.40, for Pant 2, it is \$6.40, and for Pant 3, it is \$6.20.

4.3 Analysis of Pricing for Shorts

	NOBO	Green	GEEN Enzyme wash as swatch	TBA	98% Cotton 2% spandex Stretch twill with light peach Weight : 280 GSM Green color	S- 2XL	\$4.70
	NOBO	Indigo	Light blue acid wash with whisker ,blasting & grinding destroy	TBA	99% Cotton 1% spandex slub denim 9 or 6.5 oz BW Indigo color	S- 2XL	\$5.45
	NOBO	NAVY	Garments wash	TBA	55% Linene 45% Cotton Weight 160 gsm Navy color	S- 2XL	\$5.35
	BOULEVARD	RED Orange Printed	N/A	TBA	100% Polyester micro fiber printed block pattern Weight 110-120 Gsm Nred orange oriented	S- 2XL	\$3.95
	NOBO	NAVY PRINT	N/A	TBA	100% Polyester micro fiber printed block pattern Weight 110-120 Gsm Nred orange oriented	S- 2XL	\$3.55
	BOULEVARD	BLACK BLUE PRINT	N/A	TBA	100% Polyester micro fiber printed block pattern Weight 110-120 Gsm Nred orange oriented	S- 2XL	\$3.40

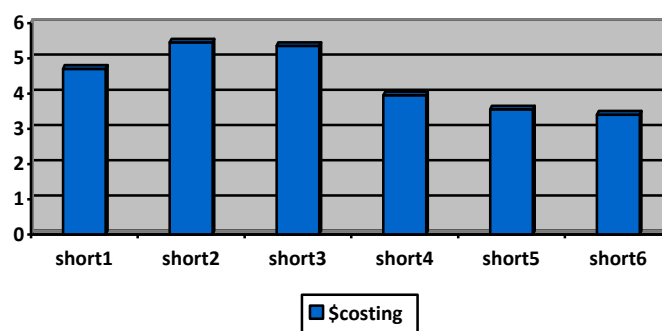


FIG: 4.3Diagram for short pants

Differences between t-shirts have been demonstrated. One of the most extensively used clothing items in the textile business is the t-shirt. The majority of items are basics that every man and woman should own. Knits are extremely well-liked worldwide. There are several specifics that vary in price between t-shirts.

Each t-shirt is unique in both its components and cost. We discuss parts and pricing in this chapter. As an illustration: The price of the components and accessories varies according to the pants; for example, the FOB for Pant 1 is 4.70\$, for Pant 2, it is 5.45\$, and for Pant 3, it is 5.35\$. Numbers 4 and 5 have 3.95\$, 3.55\$, and 3.40\$, respectively.

CHAPTER 5

CONCLUSION

The buyer's specifications dictate the price. It varies depending on the customer. This thesis looks at a number of buyer procedures and makes a few observations. More on these topics is provided below.

- When it comes to shirts, we may state that each one has the same processing but a different price. For example, shirt 1 costs \$4.75, whereas shirt 13 costs \$4.40. Price differences can occur for a variety of reasons, such as fabric, contrast fabric, printing, etc.
- While there are fewer accessories for pants than there are for shirts, the price of pants is comparable for large-scale manufacture, and its GSM is greater than that of shirts.
- .The cost of a short pant is often less than that of a shirt, but in certain instances, it may be more expensive than a pant due to factors like printing and fabric costs.
- It has been shown through research that every style has a different price.
- Examining several order forms indicates that prices differ according to the client; yet, some of the information may be easier to get if that information was made public. Effective customer communication can help prevent these problems.

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