

INTERNATIONAL ISLAMIC UNIVERSITY CHITTAGONG
 Department of Business Administration
 Program: BBA
 Mid-Term Examination, Spring - 2023
 Course Code: SCM-4804, Course Title: Procurement Management

Time: 1.5 hours.

Marks: 30

[Answer all of the following questions. Figures in the right hand margin indicate marks]

SL		Marks	CLO	H/L Order
1.(a)	Define procurement. "Foundation of procurement positioning is the division of key items procured into four categories on the basis of their associated risks and procurement potential" Explain the statement with the procurement positioning tools and strategies.	05	1	Eva
(b)	Explain the purchasing cycle. How would you differentiate reactive buying and proactive buying?	05	1	Ana
2. (a)	Explain the SMART objectives of procurement. "Procurement as an important element of the strategic management of firms" Justify the statement by framework for strategy development.	04	1	Cre
(b)	Evaluate the CIPS ethical code, guidelines and ethical behavior and relationships with suppliers.	06	1	Eva
OR				
(a)	Evaluate the general principles of government procurement of Bangladesh. Explain the historical background of public sector procurement.	05	1	Ana
(b)	Discuss the EU procurement cycle and open procedure for the procurement of suppliers or services.	05	1	Eva
3. (a)	What factors should be considered for outsourcing? Evaluate the outsourcing methodologies.	05	1	Und
(b)	Explain the key contractual elements involved in SLAs. Analysis the pitfalls of outsourcing.	05	1	Eva